

Amerinet Pediatric Vaccine Program

FAQ Document September 2009

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❖ **What is the Amerinet Pediatric Vaccine Program?**

This program allows Physician practices and Clinics to access Amerinet national contract pricing on pediatric and adult vaccines from the leading vaccine manufacturers.

❖ **What manufacturers are under agreement through this program?**

The manufacturers that Amerinet has vaccine agreements with are Glaxo Smith Kline (GSK), Merck, and Sanofi Pasteur.

❖ **Why does Amerinet have agreements with all of these manufacturers?**

Amerinet has agreements with all three manufacturers listed above so that each Amerinet member has the flexibility and choice of using the products that the individual physician member prefers.

❖ **I don't see Wyeth listed above. Does Amerinet have an agreement with Wyeth for Prevnar?**

No, Wyeth does not offer a contract price for Prevnar through Amerinet at this time.

❖ **Are the available vaccine prices dependent upon performance requirements?**

Yes, all three manufacturers have specific performance requirements in order to maximize available discounts and/or rebates, to get to their best pricing.

❖ **Is it possible to access maximized discounts and/or rebates from all 3 manufacturers at the same time?**

No, due to the specific performance requirements of each manufacturer, it is not possible to maximize discounts and/or rebates on all products at the same time.

❖ **May I purchase my vaccines direct from the manufacturer under this program?**

Yes, this program allows for direct purchases from all three manufacturers. Any available manufacturer direct and/or prompt pay discounts will apply.

❖ **I belong to a Vaccine Buying Group, how does this program differ?**

Most vaccine buying groups do not offer pricing for all 3 manufacturers. Also the specific purchase requirements needed to maximize discounts/rebates may be different. Amerinet suggests that each site compare not only the vaccine price, but also the requirements necessary to access the price. For example, some agreements require the purchase of large orders in volumes or numbers of different products on one invoice to access best price. A small (i.e. supplemental) order may be invoiced at a different higher price.

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❖ **What are the specific requirements to access the best price and/or rebate?**

All three manufacturers have distinct requirements; the specifics of their programs are best described by the local manufacturer representatives who are familiar with the Amerinet offering. Amerinet can assist in setting up meetings if necessary.

❖ **How do I access the Amerinet Vaccine Program contract pricing?**

There is no charge for this program. The first step to access the Amerinet Vaccine Program is to complete Amerinet membership paperwork, along with the Amerinet Pharmacy Program paperwork. Secondly, the manufacturers have additional forms to be completed. Your Amerinet representative can assist you in completing the necessary paperwork so that you are properly set up for the manufacturers programs of your choice.

❖ **How can I obtain the pricing so that I can compare this against my current pricing?**

Your Amerinet Representative can assist in making arrangements for you to obtain the pricing for your comparison. Please keep in mind that this information is confidential and may not be shared with anyone outside of your organization/practice. Due to the differing requirements to access the best set of pricing, it is best to work with your local manufacturer's representative who knows your practice best. Amerinet, in conjunction with your manufacturer representative, can also prepare the comparison for you, if you desire.

❖ **What about Flu Vaccine?**

Amerinet negotiates contracts with the various Flu Vaccine manufacturers on an annual basis. The past several years, Amerinet has had contracts with all FDA approved manufacturers of Flu Vaccine, including Flumist. As an Amerinet Pharmacy Program member, you will be provided with information about the annual Flu Vaccine contracts when they are awarded. Some manufacturers incorporate participation in their Flu Vaccine programs as a requirement to access best pricing on other vaccines.