

REVENUE ENHANCEMENT SOLUTIONS

HELPING HEALTHCARE OPTIMIZE FINANCIAL EFFICIENCY



REVENUE ENHANCEMENT SOLUTIONS

Delivering as much as a 5 percent increase in cash collections

Healthcare is evolving like never before, and no one can say for sure what's next. But one thing is certain: This is no time for mass-market, pre-packaged, one-size-fits-all solutions. They may have worked in the past, but the future demands much more from group purchasing organizations (GPOs).

To help manage a growing world of complexity, Amerinet believes the only path that's right for you is the one designed only for you. We are here to help you create that path. And then, follow it confidently with the right mix of GPO tools, guidance and ongoing individual support.

Amerinet's revenue enhancement solutions hold opportunities for your organization to have predictable cash flow and significant increases in operating margins. We help healthcare providers identify and implement margin improvement initiatives in each phase of patient interaction – beginning before patients walk in the door and ending with final charge collection and account management.

To do that, we partner with the most experienced and committed suppliers with the latest information technologies to solve these complex problems. Through assessment, implementation services and software, healthcare providers can make quantifiable, hard-dollar gains in their organization's financial statements.

Revenue Enhancement Solutions

- ▶ Patient Access
 - Scheduling
 - Pre-Registration and Pre-Certification
 - Bill Estimation
 - Insurance Verification
 - Financial Counseling
 - Registration and Point-of-Service (POS) Cash Collection
- ▶ Medical Management
 - Charge Capture and Entry
 - Coding and Documentation
 - Case Management Utilization Review
- ▶ Receivable Management
 - Claims Submission and Electronic Billing
 - Expected Pay Reimbursement Net Revenue
 - Denials Management
 - Collection Accounts Receivable Management



Healthcare providers use Amerinet's revenue enhancement solutions to:

- Increase net revenue
- Increase net collection percentage
- Reduce the cost of collections
- Make cash flow more predictable

ALLIANCE FOR FINANCIAL EFFICIENCY

It is often difficult for healthcare providers to pinpoint where they may be losing funds. Opportunities to optimize cash flow can exist at any point in the revenue cycle, from patient access to account maintenance and contract compliance. Creating revenue enhancement may also require resources and expertise that a healthcare provider may not have on staff.

The Amerinet Alliance for Financial Efficiency – a partnership between a select group of our industry-leading revenue cycle management and financial performance suppliers – is a unique collaboration designed to optimize revenue enhancement including scheduling, pre-registration, charge capture and entry, coding and collections, AR management and remittance processing.

Through Amerinet's group purchasing portfolio, these award-winning solutions are available cost-effectively – so you can align the solutions your organization needs to reduce costs, generate revenue and achieve financial health to best serve your communities.

Getting Started

1. **Align**
Become an Amerinet member and reap numerous benefits of the network of cost-saving solutions, including access to the Alliance for Financial Efficiency.
2. **Assess**
Gain understanding of how improved returns, increased productivity and better compliance offered by the Alliance for Financial Efficiency can benefit your specific organization. Amerinet offers consulting services and discounted access to solutions from Alliance for Financial Efficiency partners to guide implementation and maximize the impact of each initiative.
3. **Advance**
Implement the solutions that are right for you. Optimize your organization's financial efficiency – and be in a position to better serve your community.



Amerinet Alliance for Financial Efficiency

A partnership of industry leaders to optimize healthcare financial performance and improve revenue cycle management

ABOUT AMERINET

As a leading national healthcare group purchasing organization, Amerinet strategically partners with acute and alternate care providers to reduce costs and improve quality. Based in St. Louis with offices in Salt Lake City, Providence, R.I., and Warrendale, Pa., Amerinet has been serving customers from across the nation since 1986.

AMERINET PERFORMANCE SOLUTIONS

Through partnerships with market-leading suppliers, Amerinet's performance solutions deliver significant savings to every aspect of our members' organizations – from a wide variety of often-ordered items to high-dollar, high-tech purchases that occur only every few years.



Supply Chain Management

Delivering an average of 4 to 7 percent savings per member



Professional Services and IT

Delivering savings of 5 to 20 percent per member for IT products and services



Data Analytics

Delivering average savings of 7 to 10 percent with Amerinet Savings Roadmap



Quality and Patient Safety

Maximizing your efforts to match cost reduction and quality improvements



Revenue Enhancement

Delivering as much as a 5 percent increase in cash collections



Education and Networking

Delivering savings of \$65 to \$200 per employee, per CEU program

LEARN MORE

Healthcare may be more complex than ever, but saving money doesn't have to be. Learn more about how the Amerinet difference can help you lower costs, enhance revenue and improve quality – and so much more!

Contact Amerinet Customer Service: 877-711-5600 • info@amerinet-gpo.com • www.amerinet-gpo.com

