

ALTERNATE CARE SOLUTIONS

Physician Practice Services



“After joining Amerinet, it only took a couple of months to realize they were separating themselves from the other established GPOs by doing more for the customer.”

**Jayson Coleman
Purchasing Director
Charlotte Radiology**

Decreasing reimbursements, increasing operating costs and new government regulations are creating additional challenges for independent and group physician practices. More and more, physicians must devote as much attention to business planning and operations as they do to patient care.

To increase revenue, reduce expenses and improve efficiency, physician practices can utilize Amerinet’s innovative tools and programs. Amerinet’s offerings include:

- ▶ Savings of up to 10 to 12 percent on supplies and services
- ▶ A total customer-focused portfolio of nearly 1,500 contracts from market-leading suppliers
- ▶ Information technology solutions that maximize the return on your investments in electronic medical record systems and related software and hardware

Customer-Focused Portfolio

The most direct and immediate route to savings is Amerinet’s customer-focused portfolio. National and regional contracts, along with Amerinet Choice® products, reduce costs on 70 to 75 percent of non-labor expenses. Amerinet’s customer-focused portfolio offers:

- ▶ Group purchasing portfolio – Contracts covering most areas of expense, including medical and surgical supplies, pharmacy supplies, office supplies and executive resources
- ▶ Amerinet Choice® – Offering average savings of up to 20 percent across the portfolio of medical, pharmaceutical, office and environmental supplies
- ▶ Revenue cycle management – Contracts targeted at improving billing, coding, reimbursement and collections
- ▶ Environmentally preferable products – Contracts that improve healthcare’s impact on the environment. Amerinet features nearly 200 environmentally preferable product (EPP) contracts, with more than 33,000 items available.
- ▶ Construction Solutions – Targets every aspect of construction, renovation and interior design projects, delivering savings of 12 to 18 percent

Customer Service

Amerinet has set the standard in customer service for two decades. Healthcare providers receive dedicated, responsive service from account representatives and the Customer Service Center.

Also, member resources provides real-time access, 24 hours a day to members’ contract information, purchasing history and financial information. A section of the Amerinet Web site, member resources is a portal to the Web-based tools, programs and services found on www.amerinet-gpo.com.

TargetBuy®

Amerinet’s TargetBuy® promotions deliver significant savings. Based on the aggregate needs of members, Amerinet negotiates limited-time promotional pricing from leading suppliers on specific types of capital equipment.

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Partnership with MGMA

A 20-year partnership with the Medical Group Management Association (MGMA) demonstrates Amerinet's commitment to giving physician practices a voice in shaping our solutions. More than 3,000 MGMA members use Amerinet's products and services through MGMA's AdminiServe® program, the association's preferred supplier network, to reduce the cost and improve the quality of patient care they deliver.



Amerinet Oncology Resources

Oncology practices will find dedicated resources from Amerinet, which delivers competitive pharmaceutical and medical supply pricing, full-service pharmacy distribution services and practice management resources specifically tailored to the oncology market. Amerinet's team includes pharmacists and Pharm D.'s to ensure the best clinical contracting as well as consulting to members.

Internet Ordering Solutions

Amerinet's partnerships allow for quick access to Amerinet pricing with just a simple phone call. All basic supply needs can be purchased online, all at one complete Web site. Deliveries are made nationwide within two days of ordering.

Employee Access Contracts

Extend Amerinet savings to your employees. In some cases, suppliers will offer employee access contracts that deliver savings directly to your employees, creating a valuable recruitment tool. A full list of these opportunities – including moving services, car rentals, education and wireless services – is available on the member resources section of Amerinet's Web site.

Education

Reducing costs is only one component of success. Physician practices keep their staff up to date on issues related to patient care, government regulation and reimbursement with Amerinet's education resources. Amerinet's education resources include:

- ▶ Inquisit® – Amerinet's education division offers online, audioconference and on-site programs for healthcare professionals.
- ▶ Supplier-sponsored programs – Amerinet's supplier partners offer free or discounted programs for our members.
- ▶ Member meetings – Regional member meetings offer networking opportunities and continuing education-accredited education programs.
- ▶ Access to Amerinet's team of specialists for the latest on electronic medical record (EMR) implementation, increased usage of EPP contracts and consultation on pharmacy, laboratory, medical/surgical and construction-related issues.

Start Saving

To find out how Amerinet can help your practice reduce costs and improve quality, contact us at 877-711-5700 or visit our Web site at www.amerinet-gpo.com.

About Amerinet, Inc.

As a leading group purchasing organization, Amerinet strategically partners with healthcare providers to reduce costs and improve quality. Supported by a team of clinical, data and supply chain experts, Amerinet serves acute and alternate care site healthcare providers nationwide.

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