



## Amerinet Alliance for Financial Efficiency

A partnership of industry leaders to optimize healthcare financial performance and improve revenue cycle management

# FINANCIAL MANAGEMENT SOLUTIONS



State-of-the-art revenue cycle technology for enhancing performance and best practice processes and metrics for lasting improvement in revenue cycle performance.

## Helping Healthcare Organizations Optimize Financial Efficiency

The Alliance for Financial Efficiency offers the most effective approach to end-to-end revenue cycle management and financial performance improvement, incorporating best-in-class software and services offered by industry leaders Craneware and Dell Services.

Thanks to the power of Amerinet's group purchasing portfolio, these award-winning solutions are available cost-effectively — so member hospitals can more rapidly optimize their financial efficiency.

From scheduling to remittance processing, from charge capture to optimal pricing, coding and collections, from pre-registration to AR management, the Amerinet Alliance for Financial Efficiency offers healthcare organizations the aligned solutions they need to reduce costs, generate revenue and achieve the financial health needed to best serve their communities.

### Leveraging a 3-step Process to Optimized Financial Efficiency

#### 1 ALIGN

Affiliate with Amerinet—and reap numerous benefits from the network of cost-saving solutions offered by this leading healthcare GPO, including becoming part of the Financial Efficiency Alliance

#### 2 ASSESS

Gain understanding of how the improved returns, increased productivity and better compliance offered by this alliance can benefit your specific organization through its insightful Financial Efficiency Assessments

#### 3 ADVANCE

Implement the solutions that are right for you. Optimize your organization's financial efficiency—and be in a position to better serve your community

**Aligning Healthcare Organizations With Market-Leading Revenue Cycle and Financial Performance Improvement Partners**



As a leading national healthcare group purchasing organization, Amerinet strategically partners with acute and alternate care providers to reduce costs and improve quality through its performance solutions. Built on a foundation of data, savings and trust, and supported by a team of clinical and supply chain experts, Amerinet enriches healthcare delivery for its members and the communities they serve.

Delivering as much as a five percent increase in cash collections, Amerinet’s revenue enhancement tools enable healthcare providers to identify and implement margin improvement tools in each phase of patient interaction. We make your facility’s cash flow more predictable by increasing net revenue and net collection percentage, while reducing cost of collections.



Craneware is the leader in automated revenue integrity solutions that improve financial performance for healthcare organizations. Craneware’s market-driven Software-as-a-Service (SaaS) solutions help hospitals and other healthcare providers more effectively price, charge and code for services and supplies associated with patient care. This optimizes reimbursement, increases operational efficiency and minimizes compliance risk. By partnering with Craneware, clients achieve the visibility required to identify, address and prevent revenue leakage. To learn more, visit [craneware.com](http://craneware.com).

Craneware Revenue Integrity Solutions™ are grouped into the following categories:

- ▶ Revenue Cycle – Automate chargemaster management and maintenance for accurate and compliant revenue integrity processes
- ▶ Supply Management – Improve reimbursement via always-current procedure and revenue codes for drugs and supplies, as well as increase profit margins with the ability to compare purchasing with billing data
- ▶ Strategic Pricing – Ensure appropriate, defensible pricing polices and provide accurate patient estimates



Craneware’s Chargemaster Toolkit® is ranked No. 1 in the Revenue Cycle – Chargemaster Management market category in the “Top 20 Best in KLAS Awards” report, published December 2009. [www.KLASresearch.com](http://www.KLASresearch.com). Data ©2009 KLAS Enterprises, LLC. All rights reserved.



Healthcare Financial Management Association staff and volunteers determined that Craneware’s Chargemaster Toolkit®, Chargemaster Corporate Toolkit®, Bill Analyzer, Online Reference Toolkit®, and Interface Scripting Module have met specific criteria developed under the HFMA Peer Review Process. HFMA does not endorse or guarantee the use of these products.



Dell Services is a worldwide provider of information technology services and business solutions. Through its flexible and collaborative approach, the Healthcare business unit of Dell Services leverages its vast experience implementing a range of business solutions designed to increase healthcare accounts receivables, improve revenue cycle performance and recover billions in healthcare revenues for clients.

Dell Services Revenue Cycle Solutions delivers sustainable results customized for clients’ specific needs. Dell Services provides solutions that drive cash flow, rapidly reduce Accounts Receivable (A/R) backlogs, improve business processes and augment workflow.

Revenue Cycle Solutions include:

- ▶ Revenue Cycle Transformation
- ▶ Onsite Cash Recovery Projects
- ▶ Computer Conversion Solutions
- ▶ Interim Staffing
- ▶ Extended Business Office Programs
- ▶ Healthcare Billing and Collections Services
- ▶ Patient Access Transformation
- ▶ Health Information Management (HIM) Solutions

**Black Book #1 Ranked**

- Dell Services
- #1 Single-vendor preference by hospitals, health systems and providers
  - #1 Infrastructure Outsourcing full-service vendor, Healthcare
  - #1 Application Outsourcing full-service vendor, Healthcare
  - #1 Applications Outsourcing Revenue Cycle Management Coding & Reimbursement
  - #1 Applications Outsourcing Clinical

**Maximize Your Return on Investment**

Call the Amerinet Alliance for Financial Efficiency today at 877-711-5600 and find out how you can optimize your financial efficiency.