

SUCCESS STORY

A Short Take on Success

The Challenge

- ▶ Advance cardiac care by assisting the nursing staff in integrating evidence-based practices into their daily routine

The Solution

- ▶ Introduce an interim nurse manager to evaluate nursing staff's practices, improve working knowledge of best practices and enhance skills of managers

The Outcome

- ▶ Provided immediate training and longer-term mentoring to nurses and managers
- ▶ Brought the latest cardiac nursing research to the organization

“We needed someone who could live with and work with us every day for several months. It worked out just beautifully.”

Lisa Lewis
Chief Nursing Officer and Vice President of Patient Care Services
Holy Spirit Hospital

Amerinet Workforce Solutions

Advancing Cardiac Care Through Staff Enhancement

The Challenge

Holy Spirit Hospital already offered excellent cardiac care to their patients. Organizational leadership wanted to make it even better.

The way to do that was to mentor the existing cardiac telemetry care nursing staff, through an interim leader, to integrate evidence-based practices into their work.

Holy Spirit, a 332-bed acute care facility located in Camp Hill, Pa., turned to Amerinet partner, Nielsen Healthcare Group, or NHG, a pioneer and leader in providing interim managers and executives to the healthcare industry. It was a concept that Lisa Lewis, Holy Spirit's chief nursing officer and vice president of patient care services, was familiar with.

“This was a new challenge,” Lewis explained of her goal.



“We wanted someone who could evaluate our nursing staff practice, enhance their working knowledge of best practices and boost the skills of our managers.

I was used to bringing in interims, but not as an enhancer and teacher. From what I knew about Nielsen, I expected a quick response. They actually had two candidates within a few days.”

The Solution

Enter Janice B., a 10-year veteran in nursing management with seven years of experience in cardiac care, extensive clinical knowledge and great rapport – an essential ingredient for training and mentoring. NHG presented Janice to the hospital after checking references and verifying credentials. Only when Janice B. was finally hired at Holy Spirit did the organization pay the placement fee, a modest sum based on the candidate's compensation, to NHG.

The Outcome

“Janice quickly analyzed our situation,” Lewis continued. “She figured out what were the most important practice enhancements, coached managers, worked as one of the staff and brought the latest cardiac nursing research to our hospital.”

Holy Spirit was so pleased with Janice's three-month engagement that they re-hired her – this time to work with the medical/surgical floor nurses and to coach the new manager.

“It was a very interesting way to do this,” Lewis noted of Janice's training and mentoring. “We needed someone who could live with and work with us every day for several months. It worked out just beautifully.”

Interim staff from NHG can do more than fill crucial open positions while hospitals search for replacements. NHG interims can also:

- ▶ Analyze a hospital's training needs in best practices
- ▶ Mentor staff to actualize new research on best practices for a quality hospital
- ▶ Offer immediate training and long-term mentoring to nurses and managers

Contract Summary

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About Amerinet

As a leading national group purchasing organization, Amerinet strategically partners with healthcare providers to reduce costs and improve the delivery of quality care. Supported by a team of clinical, data and supply chain experts, Amerinet offers a comprehensive portfolio of product and service contracts to address members' specific needs.

Amerinet serves acute and alternate care site healthcare providers nationwide. To learn more, visit www.amerinet-gpo.com.

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